



National presence. Regional focus.

China-out Investment Interests

Flavor / Fragrance Chemicals & Extracts

Chinese Partner Overview

BPCP is partnering with a leading Chinese producer of aroma chemicals and natural extracts for the personal care, food and fragrance industries. The company serves many of the largest global players in the food, pharmaceutical and personal products sectors and has annual revenues of over \$125 million.

Investment Interest

Companies providing flavor or fragrance chemicals or extracts to the food, personal products or related segments are of interest. Additionally, our Chinese partner is seeking companies processing turpentine. Companies with revenues between \$25 and \$75 million are preferred.

SIC / NAICS

2833, 2869 / 325199, 325411

Key Words

Flavor Chemicals, Fragrance, Natural Extracts, Turpentine

Rubber Products

Chinese Partner Overview

BPCP is partnering with one of the largest rubber product manufacturers in China, which was established in 1980 and specializes in automotive rubber parts (including engine suspension parts, dampers, rubber hoses, gaskets, valve sealing and oil seals, hydraulic and pneumatic sealing parts) as well as rubber components for other industries. The company has sales of over \$200 million, operating out of a number of plants in the U.S. and China.

Investment Interest

Companies manufacturing oil seals and high performance and precision special rubber products (e.g. NBR, FKM, FVMQ, ACM, VMQ, AEM, HNBR, EPDM, SBR). Rubber businesses serving a broad range of industries, including automotive, medical and healthcare. Targeting companies with annual sales in the range of \$30 to \$100 million. Of greatest interest are businesses with an established presence (plant) in China.

SIC / NAICS

3061 / 326291

Key Words

Rubber, Elastomer Oil Seal, O-ring, NVH, Damper, Gaskets, Sealing Products

Solar Power EPC

Chinese Partner Overview

BPCP is partnering with a leading Chinese producer of polysilicon and wafers for the solar power industry. The company is a subsidiary of a HK-listed company that is focused on a broad range of energy technologies, including coal and electric power generation, as well as solar. The company is listed on the Hong Kong Stock Exchange and has annual revenues in excess of \$1 billion.

Investment Interest

EPC (Engineering, Procurement and Construction) contracting firms with utility scale solar power plant capability. Opportunities of greatest interest will have a good track record in utility scale (5MW and above) solar projects.

NAICS

221119

Key Words

Polysilicon, EPC (Engineering, Procurement and Construction) Contractor, Solar Energy



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China-out Investment Interests

IT Consulting

Chinese Partner Overview

BPCP is partnering with one of China's largest software outsourcing companies. The company has over 6,000 skilled software engineers serving large and mid-size enterprises across many industries, including financial services, telecommunications, energy and healthcare in over 31 cities around the world. The business is a subsidiary of a diversified conglomerate affiliated with one of the top universities in China. The group has over \$1 billion in sales, doing businesses in various sectors including environmental equipment and services, rail signaling devices, software coding and business process outsourcing. The company is listed on both the major Chinese exchanges as well as the HK exchange.

Investment Interest

Leading IT consulting firms generating annual revenues of \$20 to \$100 million. Target companies will have an attractive customer base, strong management and the opportunity to leverage the company's software coding resources.

SIC / NAICS

7371 / 541511, 541512

Key Words

Business Process Outsourcing (BPO), Software Data Coding, IT Consulting

Aluminum Fabrication

Chinese Partner Overview

BPCP is partnering with a leading Chinese manufacturer and trader of aluminum and other metallurgical materials. The company has low-cost aluminum smelting plants and is a primary producer of aluminum bars, rods, ingots and billets. The company has annual revenues of over \$1 billion.

Investment Interest

Fabricated aluminum manufacturers with casting, machining and/or extrusion processes generating annual revenues of \$30 to \$100 million. Ideal targets will be market leaders with strong management teams.

SIC / NAICS

3334, 3341, 3354 / 331314

Key Words

Aluminum Processing, Aluminum Fabricating, Aluminum Stamping, Aluminum Casting, Aluminum Extrusion